

# **Thailand Morning Cuppa**

### Bulletin

#### STOCK/SECTOR NEWS

WHA Corp (WHA TB)

### COMMENT

The Industrial Works Department expects newly registered factories to rise 10% to 4,817 and investment value to climb 3.4% to THB500bn in 2020, driven by Government investment incentives and megaprojects in the Eastern Economic Corridor (EEC).

Department Director-General Prakob Vivitjinda said the EEC can give investors confidence to expand their business presence in the country. He said US-China and US-Iran tensions are key concerns of the private sector that the Government is monitoring closely.

In 2019, the department reported 4,379 newly registered factories (-15.8%), while new jobs rose by 1.5% to 207,602. Investment value from new factories totalled THB483.67bn (+31.9%). For the same year, department reported 1,743 closed factories (-12.9%), and 43,987 unemployed workers (+5.7%). The closed factories had combined registered capital of THB56.56bn (+57.1%).

Mr Prakob said many factories could not afford higher labour costs and suffered from the sluggish economy. "But the number of closed factories in 2019 was less than the 2018 figure of 2,001 factories. It was the business cycle," he said. "Newly registered factories in 2019, on the other hand, were 2,636 higher than the closure figure."

Mr Prakob said 2019 saw factories close in automotive and related sectors: components, metal products and repairs. Most were small and medium-sized enterprises.

The department said newly registered factories in the EEC fell by 10.9% to 550, although investment value surged 64.5% to THB111bn. Mr Prakob said the three EEC provinces – Chachoengsao, Chon Buri and Rayong – are still flagship locations for new factories.

The current drought will not affect industrial operators and factories, he said, as they have prepared water management to avoid water shortages. (*Bangkok Post*)

This is positive news that investment value within the country, especially in the EEC area, increased in FY19 despite the increasing number of closed factories. This is in line with the trend of small-production factories in lowtechnology industries moving to neighbouring countries amid higher production costs due to a raise in minimum wages. At the same time, new production lines in high-technology industries have the opportunity to expand in Thailand, supported by Government incentives such as tax subsidies and other privileges.

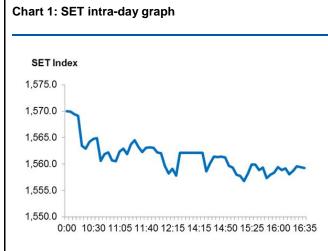
Major industrial estate developers should benefit from the trend of large entrepreneurs, especially MNCs, starting to dominate the production line. This is as MNCs normally acquire land plots in full-fledged industrial estate projects in order to assure smooth operations.

We expect WHA Corp to be able to meet demand from FDI investors extensively for both manufacturers and logistic providers. RATING WHA:

BUY, TP: THB4.85

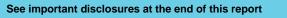






SET		2017	2018	2019	2020F
PE (x)		17.60	16.25	15.39	14.19
P/BV (x)		2.03	1.74	1.64	1.55
Yield (%)		2.80	3.35	3.25	3.47
SET Value by inves	tor Type: Dai	ly			
			Buy	Sell	Net
			(THBm)	(THBm)	(THBm)
Institution			8,108.01	11,159.33	-3,051.32
Proprietary			8,275.77	7,981.45	294.32
Foreign			25,442.45	23,195.23	2,247.22
Retail			23,263.54	22,753.76	509.78
SET Value by inves	tor Type				
				MTD	YTD
				(THBm)	(THBm)
Institution				2,111.28	2,111.28
Proprietary				-481.39	-481.39
Foreign				4,138.89	4,138.89
Retail				-5.768.78	-5,768.78
SET50 Index Future	•			-,	-,
	Long	Short	Net	MTD	YTD
Institution	43,866	40,845	3,021	-726	-726
Foreign	65,793	95,294	-29,501	-22,274	-22,274
	-	404 000	00 400	23,000	23.000
Local	161,372	134,892	26,480	23,000	23,000
	- /-	134,892	26,480	23,000	23,000
Local Foreign Fund Flow	- /-	134,892 WTD	26,480 MTD	23,000 YTD	23,000 YoY

SET SET50 SET100 Dow Jones S&P500 Nasdaq FTSE FSSTI Hang Seng	Index 1559.27 1057.19 2309.88 28745.09 3253.05 9129.24 7574.93 3245.89	Chg -25.96 -17.88 -41.37 161.41 15.87 60.66 1.08	% Chg -1.64% -1.66% -1.76% 0.56% 0.49% 0.67%	% YTC -1.3% -1.1% -1.4% 0.7% 0.7%
SET100 Dow Jones S&P500 Nasdaq FTSE FSSTI	2309.88 28745.09 3253.05 9129.24 7574.93 3245.89	-41.37 161.41 15.87 60.66 1.08	-1.76% 0.56% 0.49% 0.67%	-1.4% 0.7% 0.7%
Dow Jones S&P500 Nasdaq FTSE FSSTI	28745.09 3253.05 9129.24 7574.93 3245.89	161.41 15.87 60.66 1.08	0.56% 0.49% 0.67%	0.7% 0.7%
S&P500 Nasdaq FTSE FSSTI	3253.05 9129.24 7574.93 3245.89	15.87 60.66 1.08	0.49% 0.67%	0.7%
Nasdaq FTSE FSSTI	9129.24 7574.93 3245.89	60.66 1.08	0.67%	
FTSE FSSTI	7574.93 3245.89	1.08		
FSSTI	3245.89			1.7%
		4 0-	0.01%	0.4%
Hang Song	00007.00	-1.97	-0.06%	0.7%
nang Jeng	28087.92	-234.14	-0.83%	-0.4%
Nikkei	23204.76	-370.96	-1.57%	-1.9%
KLCI	1589.10	-21.94	-1.36%	0.0%
SHANGHAI SE	3066.89	-37.91	-1.22%	0.5%
JCI	6225.69	-53.66	-0.85%	-1.2%
Key Statistics				
Foreign Exchange R	ates / Oil Ma			
USD		Closed	Chg.	%Chg
Baht (Onshore)		30.36	-0.01	0.02
Yen		109.07	-0.05	0.05
Euro		1.11	0.00	0.06
Oil Price (USD/barrel	)			
Brent		65.89	-2.58	-3.77
Nymex-Crude Light		59.96	0.35	0.59
nte: *As at 8 Jan 2020 closing				

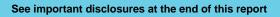






## Top BUYs

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	TP (THB)	Upside (%)	Catalysts
Advance Info Service (ADVANC TB)	250.00	13.64	<ul> <li>Better profitability due to the TOT litigation settlement (for towers and 2G equipment) that could decrease its network opex by THB3.2bn pa.</li> <li>Strong convergence services portfolio, with a low base of fixed broadband customers who should benefit from the shift in the industry's acquisition trends.</li> <li>Solid balance sheet and cash flow that could be a safeguard against uncertainties during the spectrum auction.</li> </ul>
Bangkok Bank (BBL TB)	205.00	33.99	<ul> <li>Improved sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management.</li> <li>Sustainable earnings growth prospects, underpinned by continued loan growth, lower provisions, and efficient cost management.</li> <li>Moderate fee income growth is supported by the collaboration with AIA and less impact from the online fee waiver.</li> <li>ROE is trending up to 9-9.2% in 2019-2020 from the low level at 8.5% in 2017.</li> <li>As the top corporate lender, BBL is likely to gain the most benefits from the infrastructure investment cycle to shore up loans growth.</li> </ul>
Bangkok Chain Hospital (BCH TB)	21.50	36.08	<ul> <li>A leading private hospital and the Social Security Office (SSO) scheme's largest service provider.</li> <li>Enhanced its customer base to capture the upper-end and international patient segments.</li> <li>Key growth drivers are upcoming price adjustment and clearer payment policy from the SSO, higher revenue intensity from larger portion of cash patients who come for complicated cases, as well as better volume growth from upcoming new facilities and higher utilisation of World Medical Centre.</li> </ul>
Central Pattana (CPN TB)	83.50	39.75	<ul> <li>Following the online retail trend, the malls of Central Pattana – Thailand's No.1 shopping mall developer – are likely to become the centre of consumer lifestyle and activities.</li> <li>Expect better YoY earnings growth in 4Q19F compared to the previous quarter, to be driven by the major transfer of its three sold-out, high-rise residential projects.</li> <li>Loans refinancing may lower Grand Canal Land's cost of debts by c.0.5ppts by the final quarter this year, benefitting Central Pattana's interest expenses.</li> <li>Potentially, c.THB1.75bn net extra gains from the asset spin-offs to its REIT may be recorded in 1H20.</li> </ul>
CP All (CPALL TB)	95.00	31.03	<ul> <li>Its 7-Eleven convenience store outlook is likely on track – CP All continues to open new stores at the same 700 outlets pa rate it has undertaken so far, to enjoy sales from ongoing launches of new merchandise and the attractive stamp campaign, along with a recovery of service income thanks to rising transactions of its banking agent service.</li> <li>Siam Makro's product and customer developments play vital roles for the improvement of its operations, which have boosted sales and operating leverage. The factors help limit the impact of rising opex due to its overseas expansion.</li> <li>Expect stronger earnings growth of 13% in 2020F to be driven by both the 7-Eleven and Siam Makro segments.</li> </ul>
CH Karnchang (CK TB)	26.00	42.86	<ul> <li>With a small orderbook worth about THB37bn, the company has three construction projects. Remaining orders that can generate significant revenue in the near term include the mechanical &amp; engineering system procurement contract for the Blue-Line Mass Rapid Transit (MRT) extension, Orange-Line MRT construction works under a JV with Sino-Thai Engineering &amp; Construction, and the Xayaburi hydropower project in Laos.</li> <li>CK has signed new orderbooks worth about THB6bn from the Rama III-Dao Khanong Expressway. The company's opportunity to grow its orderbook will arise when high-speed railway network linking three international airports is scheduled for an upcoming contract signing.</li> </ul>







**Top BUYs** 

	TP (THB)	Upside (%)	Catalysts	
Electricity Generating (EGCO TB)	394.00	20.49	<ul> <li>We like this company for its relatively low gearing of 1x D/E and cash on hand of THB20.6bn, which we believe will support further growth in the overseas market.</li> <li>We expect 2020F earnings to be boosted by 10% to THB12.8bn, as two large scale projects have already commenced in 4Q19: The 500MW San Buenaventura Power in the Philippines and 1,285MW Xayaburi hydro-electric power plant in Laos.</li> </ul>	
Osotspa (OSP TB)	49.00	15.98	<ul> <li>Osotspa's organisational streamlining by its new management team has effectively turned the company from a family business to a professionally run entity.</li> <li>Local and overseas activities to help driving topline sales, the launch of new products to capture consumer demands, expansion of production facilities, and distribution coverage abroad – mainly in Myanmar – to strengthen its leading position there.</li> <li>Its key business strategy – premiumisation of new products and corporate cost-savings programme – should be the key factors that help boost GPM and keep opex under control.</li> <li>Expect stronger earnings growth of 16% in 2020F vs 14% in 2019F.</li> </ul>	
PTT Explore & Production (PTTEP TB)	144.00	7.46	<ul> <li>The company's products are both directly and indirectly linked to crude oil prices, so it remains South-East Asia's best proxy to crude oil prices.</li> <li>We expect higher sales volume while costs remain stable.</li> <li>Its Leng Lebah (SK410B) field currently has estimated total resources at 2tcf. PTTEP expects to drill another nearby well in 2Q20. It is possible that another 2-3tcf can be found. This project could potentially be commercialised by 1Q25, as it could use shared existing facilities within the area. Assuming 30%-100% of 2tcf is proved reserves, this project could add c.THB3.50-11.50 per share to PTTEP's current valuation.</li> </ul>	
Siam Cement (SCC TB)	460.00	26.03	<ul> <li>Among Siam Cement's major businesses, the cement &amp; building materials division – along with the packaging wing – will somehow mitigate the heavy impact on the petrochemical business. This is based on management's guideline of proactive long-term measures to cope with macroeconomic uncertainties, eg the US-China trade war.</li> <li>While demand for cement has picked up since 3Q18, the company should leverage on this situation by introducing new high-value-added products in building materials and expanding its retail outlet network via partnerships made in major provincial cities.</li> </ul>	
Srisawad Corp (SAWAD TB)	71.50	2.88	<ul> <li>Solid growth potential from proactive branch expansion to acquire untapped customers nationwide.</li> <li>Higher margin from lower funding costs and elevated growth in high-yield loans (car- and land-title loans).</li> <li>Adequate reserves to counter with new Thai Financial Reporting Standard 9 to be effective Jan 2020 and economic risks.</li> <li>Earnings growth is expected to be strong at more than 15% YoY for 2020-2021, supported by higher NII from continued loan growth and higher NIM.</li> </ul>	
Star Petroleum Refining (SPRC TB)	12.70	18.69	<ul> <li>We like this company as share price has been depressed for most of 2019F due to its 45-day planned maintenance shutdown in 4Q19. After planned maintenance, we will see its refining capacity increase from 165kbpd to 175kbpd.</li> <li>We see earnings are set for a rebound, from net loss THB1.9bn for 2019F to net profit of THB5.0bn.</li> <li>The company has minimal debt, currently at USD51.8m temporary short-term debt. With its strong financial position, we believe the company is well placed for further expansion or diversification. We believe SPRC will make an announcement of its plans to expand into new business in 2Q20F. This new business, we believe, will be within its core competence and possibly downstream petrochemicals business.</li> </ul>	
WHA Corp (WHA TB)	4.85	38.57	<ul> <li>WHA is the proxy in industrial estates to benefit from e-commerce in Thailand. After the company's successful deal with Alibaba, its key strength in premium warehouses should make it an attractive option for e-commerce players, especially from China.</li> <li>The stronger inflow of foreign direct investments (FDIs) into Thailand should bear fruit in 2019, when investors make decisions on the Eastern Economic Corridor's 10 target industries.</li> <li>Good signals from Chinese FDI investors, as they are requesting visits to WHA's project sites, especially for smart electronics, auto parts for electric vehicles, robotics, and food for the future.</li> </ul>	





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